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Dear Mr. East,

*It gives me great pleasure to announce our company's ongoing support and satisfaction of working with the ISIC within the Czech Republic. Since we have started working with the ISIC, we have seen students account for an increasing amount of sales of our products which has been a direct result of using the ISIC as a way and means of attracting these valued customers.*

*We have worked with the ISIC now for more than 7 years and see your position on this market continue to go from strength to strength to now with what I believe to be an active community of more than 240.000 students. We shall continue to deliver the ISIC card holders exceptional value as we see this as a mandatory part of our marketing and communication strategy. We shall also look forward to the continued support and partnership with your company over the coming years.*

Christian Moreaux

Managing Director

